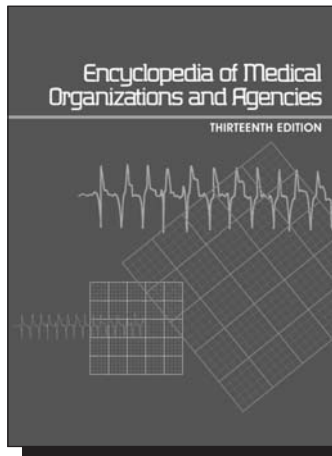


Encyclopedia of Medical Organizations & Agencies

The Gale *Encyclopedia of Medical Organizations & Agencies* is a great source for comprehensive information on over 20,000 public and private agencies.

- ◆ These medical professionals are concerned with:
 - ◆ Medical Information
 - ◆ Funding
 - ◆ Research
 - ◆ Education
 - ◆ Planning
 - ◆ Advocacy
 - ◆ Advice
 - ◆ Services
- ◆ Reach professionals in an entire range of contemporary medical fields, from allergy and immunology to neurology and family planning.



The *Encyclopedia of Medical Organizations & Agencies* list is updated regularly. Contact a DM2 Account Executive for up-to-the-minute counts.

State	ZIP Code	Individuals
ME	039-049	110
NH	030-038	90
VT	050-059	79
MA	010-027	487
RI	028-029	100
CT	060-069	246
New England		5.5% 1,112
NY	100-149	1,308
NJ	070-089	349
PA	150-196	812
Middle Atlantic		12.2% 2,469
OH	430-458	592
IN	460-479	357
IL	600-629	840
MI	480-499	453
WI	530-549	324
East North Central		12.7% 2,566
MN	550-567	330
IA	500-528	233
MO	630-658	333
ND	580-588	95
SD	570-577	77
NE	680-693	157
KS	660-679	196
West North Central		7.0% 1,421
DE	197-199	83
MD	206-219	1,150
DC	200-205	482
VA	220-246	519
WV	247-268	123
NC	270-289	438
SC	290-299	191
GA	300-319	353
FL	320-349	632
South Atlantic		19.7% 3,971
KY	400-427	188
TN	370-385	276
AL	350-369	241
MS	386-397	120
East South Central		4.1% 825
AR	716-729	128
LA	700-714	236
OK	730-749	179
TX	750-799	773
West South Central		6.5% 1,316
MT	590-599	79
ID	832-838	81
WY	820-831	64
CO	800-816	297
NM	870-884	126
AZ	850-865	228
UT	840-847	135
NV	889-898	93
Mountain		5.5% 1,103
AK	995-999	52
WA	980-994	260
OR	970-979	193
CA	900-961	1,381
HI	967-968	115
Pacific		9.9% 2,001
United States		83.1% 16,784
U.S. Territories		0.4% 82
Canada		3.6% 727
Mexico		0.1% 11
Other International		12.8% 2,585
APO/FPO		—
Unknown		—
Total		100.0% 20,189

Size of List: 20,189
Base Price: \$85/M

Selections (Additional Cost/M)

Geographic Analysis:	
State/Province/SCF	\$10/M
5-digit ZIP Code	\$10/M
Area of Interest	\$10/M
Canadian Names	\$10/M
Employee Size	\$10/M
One Per Location	\$10/M
Sales Volume	\$10/M
SIC Code	\$15/M
Telephone Numbers	\$30/M

Multi-Channel Pricing

Mailing/Telemarketing: \$158/M

- SEE ALSO:**
- DecisionMaker® Research/Laboratory Marketplace Database
 - Medical Design Technology
 - Medical Specialists Database
 - Nursing2004
 - Nursing Book Buyers from Springhouse
 - Nursing Management
 - Surgical Products

Minimum Order: 5,000 Names
1 year unlimited usage available
Prices subject to change without notice
Call for any additional costs, conditions and terms.

Encyclopedia of Medical Organizations & Agencies

Area of Interest	Employee Size		
Aging	325	Less than 20	7,316
Allergy & Immunology	225	20-49	1,849
Alternative Medicine	958	50-99	875
Anesthesiology	143	100-249	876
Biomedical Engineering	115	250-499	512
Biomedicine	247	500-999	372
Cardiology & Cardiovascular Diseases	591	More than 1,000	526
Child Abuse & Family Violence	108		
Child Health	639		
Communicative Diseases	271		
Death & Dying	115	Less than \$1 Million	4,924
Dentistry	492	\$1 Million-\$9 Million	2,060
Developmental Disabilities	1,007	\$10 Million-\$49 Million	824
Disabilities	729	\$50 Million-\$249 Million	453
Emergency Medicine	153	\$250 Million-\$1 Billion	257
Endocrinology & Metabolism	236	More than \$1 Billion	269
Environmental Health & Medicine	177		
Gastroenterology	211		
General Medical	2,818		
Genetics & Genetic Disorders	410		
Health Care Administration	239		
Health Care Financing	107		
Health Care Industry	155		
Hematology & Oncology	1,425		
Hospitals	498		
Infectious Diseases	382		
Information & Communications	185		
Mental Health & Mental Disorders	1,209		
Musculoskeletal & Connective Disorders	378		
Neurology	1,155		
Nursing	942		
Nursing Homes	135		
Nutrition	574		
Obstetrics & Gynecology	248		
Occupational Health & Medicine	178		
Osteopathic Medicine	136		
Pharmacology & Toxicology	278		
Pharmacy	273		
Preventive Medicine	101		
Public Health	262		
Radiology	123		
Reproduction & Family Planning	280		
Respiratory Diseases	543		
Social Work	203		
Substance Abuse	288		
Surgery	277		
Therapy & Rehabilitation	725		
Urology	126		
Veterinary Medicine	278		
Vision	585		

Sales Volume